

Andrei Benghean-Mălăie ,

## PROFESSIONAL EXPERIENCE

- 2021 July- Present **Consultant - Energy & Transport**  
Sales service gas distribution operator  
Transition assistance for closing/renewing ISDA/ M2M Energy contracts
- Photovoltaic parks - 15 MW
  - Airline development assistance cargo
- StanleyBet Capital Group Integrated Assistance and Development
- 2020 Sep -2021 June **Chief Financial Officer - 2 contracts for 4 months**  
**Compania Națională de Transporturi Aeriene Române TAROM S.A.**  
Andrei joined TAROM's management in September 2020 with a complex mandate to prepare the company's access to new liquidity and to assume the implementation of the restructuring plan submitted to the European Commission for the approval of a state aid of 19D Mill Euro.
- 2020-Present **Board member of private companies in various areas of regulated activity**  
**Electrica Romania Energy Distribution** - from July 2022  
administers the distribution network in 3 regions, 18 counties; part of ELSA, BVB listed
- Certinvest Societate de Administrare a Investițiilor SA** - since December 2020 -  
manages nine investment funds (six open-ended funds and six investment funds)  
and over 200 private portfolios, on behalf of over 10000 clients
- Alive Capital SA** - from November 2020 to March 2022  
company active in the field of energy services for producers from renewable sources,  
issuer of bonds listed in Q1 2021; acquired by EMMA Cap4al
- StanleyBet Capital SA** - from November 2020  
holding company, bond issuer in August 2021 to be listed by the end of the  
year, in order to benefit from the opportunities for development in the post CoVID local market
- 2019 - Present **Founder, CEO, Fintech in the B2B2C area**  
**Credia Fintech**  
Andrei is today founder of Credia Fintech, an aggregator of financial solutions for the end consumer.  
Credia has secured a first round of funding from GapMinder VC in April 2020.
- 2019 - 2020 **Expert Short Term Projects Public Sector consultancy**  
**World Bank**  
Andrei provided assistance to the World Bank's coordinating team (ref. Catalin Pauna) to evaluate the implementation of the ROSE programme using a variety of funding sources - European funds, World Bank loans, for the implementation of the project.
- 2013-2018 **Associate Partner, Public Sector Leader**  
**Ernst & Young, Bucharest (Romania)**  
Andrei has worked in the Public Sector Division of EY Romania, and has played a regional role in relations with the European Commission and the European Investment Bank, as well as the European Bank for Reconstruction and Development.  
Andrei has extensive experience as a 'co-ordinating partner' in projects in the field of transnationals, energy as well as in the financing of operational programmes, on the restructuring of operational projects and awareness raising, organisational analysis, management of EU funds, project planning and structuring, project management, project team management and coordination of the results preparation process, project budget management, project selection and management, as well as actions related to development and investment projects.
- 2010 -2013 **CEO, Chairman of the Steering Committee 2012-2013**  
**Member of the Board of Directors, Member of the Investment/Audit Committee**  
**2010-2012 Member of the Board of Directors of the SMART subsidiary 2012-2013**  
**Transelectrica**  
Coordination of several organisational and business restructuring projects, together with the transition from a unitary to a dualistic Board of Directors. The completion of the investment plan and the obtaining of a second substantiated tariff increase from the Regulatory Authority. As a member of the Board of Directors, responsible for the supervision of all financial aspects of the Board of Directors, responsible for the preparation and analysis of tariffs, investments, relations with the shareholders and negotiations with donors and donors' agencies - EIB, WB, but also other regulatory issues, representative of minority shareholders (majority owned by the State). Proposed the Fondul Proprietatea.

- 2010 - 2012 **Partner**  
**Renaissance Advisors**  
 Coordination of the organisational contribution in the restructuring of the telecom company in Bahrain - Batelco (a contract managed by Oliver Wyman).  
 Coordination of the study on the regulated rate of profit in the gas industry (transport, storage, distribution) for ANRE (also used for the energy sector).  
 Studies for Astra Zenea, pharmaceutical company, with a focus on the regulatory side and obtaining approval for reimbursement of new innovative molecules.
- 2007 - 2009 **Associate Consultant**  
**McKinsey & Company**  
 Commissioning the analysis for a 1 billion euro investment. Eur in new production capacity for a top client in the automotive industry; organisation and participation in meetings at Prime Minister level for the Executive Board of the company; coordination of the work with lawyers, local authorities and client teams in 3 countries. Strategic planning for the B2B department and support in obtaining group approvals for the multi-year budget and coordination of the commercial launch of CDMA's senators in the creation of the new sales and marketing department and the definition of its interaction with the technical department, projects for the most important tele-communication group in Romania. Assessing the impact of changes in the EU regulatory framework on carbon emissions with a study of the energy sector in Poland after 2013 (assuming that the allocation system is transformed into a bidding one)
- 2005 - 2007 **Director of the Office of the Minister of Finance, Ministerial Adviser**  
**Representative in the General Meeting of Shareholders - National Printing House and National Lottery, Member of the Board of Directors - CFR Calatori and RADEF**  
**Ministry of Public Finance**  
 Coordinator of relations with the business community, the diplomatic corps and the European Commission in the pre-accession programmes.  
 Appointed member in the GMS of the National Printing House and National Lottery with responsibility for approving the annual budget/business plan, organizational restructuring/development programs. Member of the Board of Directors of CFR C 1 tori and of the National Company for Film Distribution (which owned the theatres) with responsibility for personnel restructuring solutions for these companies subsidized by the State.

## EDUCATION AND TRAINING

- 2009 - 2010 **Master of Business Administration**  
 INSEAD
- 1999 -2003 **Bachelor's degree, Faculty of Business Administration, taught in foreign languages, English section**  
 Academy of Economic Studies
- 1995 - 1999 **Baccalaureate Diploma, Mathematics-computing**  
 Emanuil Gojdu Theoretical High School, Oradea

## SKILLS

Mother tongue(s) Romanian

| Other language(s) | UNDERSTANDING |         | SPEAKING          |                    | WRITING |
|-------------------|---------------|---------|-------------------|--------------------|---------|
|                   | Listening     | Reading | Spoken Production | Spoken Interaction |         |
| English           | C2            | C2      | C2                | C2                 | C2      |
| French            | C1            | C1      | C1                | C1                 | C1      |
| Italian           | C1            | C1      | C1                | C1                 | C1      |

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user

## JOB RELATED SKILLS

- ERRA - Tariff methodology for regulated companies - Budapest
- Macroeconomics / Budgetary Stability Course - JVI (IMF and WB) Vienna
- Financial instruments broker -ABN AMRO London

## AFFILIATIONS

- Foreign Investors Council - member of the Transport, Energy and Public Sector Working Group
- AMCHAM - member of the working group for Transport Energy and Public Sector